

## T31/08/23

STUDY TO ASSESS THE IMPACT OF
THE TRANSFORMATION PILLARS
WITHIN THE MASTER PLANS AND
THE DEVELOPMENT OF A SUITABLE
OVERARCHING MONITORING
SYSTEM

BID CLOSING DATE: 07 SEPTEMBER 2023 AT 11:00 AM

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| Industrial Development Corporation   |
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| SECTION 1: GENERAL CONDITIONS OF BID |
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#### 1. Proprietary Information

Industrial Development Corporation of SA Ltd (IDC) considers this Request for Proposal (RFP) and all related information, either written or verbal, which is provided to the respondent, to be proprietary to IDC. It shall be kept confidential by the respondent and its officers, employees, agents and representatives. The respondent shall not disclose, publish, or advertise this RFP or related information to any third party without the prior written consent of IDC.

#### 2. Enquiries

2.1 All communication and attempts to solicit information of any kind relative to this RFP should be channelled **in writing** to:

Name: Mr Luyanda Dlamini

Telephone Number: +27 11 269 3767

Email address: <a href="mailto:luyandad@idc.co.za">luyandad@idc.co.za</a>

- 2.2 Enquiries in relation to this RFP will not be entertained after 16h00 on 31 August 2023.
- 2.3 The enquiries will be consolidated, and IDC will issue one response and such response will be posted, within two days after the last day of enquiries, onto the IDC website (www.idc.co.za) under tenders i.e., next to the same RFP document.
- 2.4 The IDC may respond to any enquiry in its absolute discretion and the bidder acknowledges that it will have no claim against the IDC on the basis that its bid was disadvantaged by lack of information, or inability to resolve ambiguities.

#### 3. Bid Validity Period

Responses to this RFP received from bidders will be valid for a period of **120** days counted from the bid closing date.

#### 4. Instructions on submission of Bids

- **4.1** Bid responses must be submitted in electronic format only and must be e-mailed to the dedicated e-mail address as provided herein.
- 4.2 Bid responses should be in generally acceptable / standard electronic file format/s (i.e., Microsoft suite of products or pdf) to enable access thereto by the IDC for purposes of evaluating responses received. Where documents are presented in a format which cannot be accessed by the IDC through generally acceptable formats, such bid response will be disqualified.
- 4.3 The closing date for the submission of bids is 07 September 2023 not later than 11:00 AM (before midday). No late bids will be considered. Bids must only be uploaded on IDC etender portal, any tender submitted by other means than the one specified herein will be disqualified and will not be considered for evaluation.
- **4.4** The IDC will not be held responsible for any of the following:
  - 4.4.1 bid responses not submitted via IDC e-tender portal;
  - 4.4.2 bid responses being inaccessible due to non-standard electronic file formats being utilised to submit responses by bidders;

- 4.4.3 any security breaches and unlawful interception of tender / bid responses by third parties outside the IDC's IT network domain;
- 4.4.4 bid responses received late due to any IT network related congestions and/or technical challenges; and
- 4.5 Where a complete bid response (Inclusive of all relevant Schedules) is **not uploaded on the IDC e-tender portal** by the closing date and time, such a bid response will be regarded as incomplete. Such incomplete bid will be disqualified.
- **4.6** Amended bids may be uploaded **before** the closing date and time of the bid.

#### 5. Preparation of Bid Response

- **5.1** All the documentation submitted in response to this RFP must be in English.
- 5.2 The bidder is responsible for all the costs that it shall incur related to the preparation and submission of the bid document.
- 5.3 Bids submitted by bidders which are or are comprised of companies must be signed by a person or persons duly authorised thereto by a resolution of the applicable Board of Directors, a copy of which Resolution, duly certified, must be submitted with the bid.
- 5.4 The bidder should check the numbers of the pages of its bid to satisfy itself that none are missing or duplicated. No liability will be accepted by IDC in regard to anything arising from the fact that pages of a bid are missing or duplicated.
- 5.5 Bidder's tax affairs with SARS must be in order (tax compliant status) and bidders must provide written confirmation to this effect as part of their tender response.

#### 6. Supplier Performance Management

Supplier Performance Management is viewed by the IDC as a critical component in ensuring value for money acquisition and good supplier relations between the IDC and all its suppliers.

The successful bidder shall upon receipt of written notification of an award, be required to conclude a Service Level Agreement (SLA) with the IDC, which will form an integral part of the supply agreement. The SLA will serve as a tool to measure, monitor, and assess the supplier performance and ensure effective delivery of service, quality and value-add to IDC's business.

Successful bidders will be required to comply with the above condition, and also provide a scorecard on how their product / service offering is being measured to achieve the objectives of this condition.

#### 7. Enterprise and Supplier Development

The IDC promotes enterprise development. In this regard, successful bidders may be required to mentor SMMEs and/ or Youth-Owned businesses. The implications of such arrangement will be subject to negotiations between the IDC and the successful bidder.

#### 8. IDC's Rights

8.1 The IDC is entitled to amend any bid condition, bid validity period, RFP specification, or extend the bid closing date, all before the bid closing date. All bidders, to whom the RFP documents have been issued and where the IDC have record of such bidders, may be advised in writing of such amendments in good time and any such changes will also be posted on the IDC's website under the relevant tender information. All prospective bidders

- should therefore ensure that they visit the website regularly and before they submit their bid response to ensure that they are kept updated on any amendments in this regard.
- 8.2 The IDC reserves the right not to accept the lowest priced bid or any bid in part or in whole. It normally awards the contract to the bidder who proves to be fully capable of handling the contract and whose bid is functionally acceptable and/or financially advantageous to the IDC.
- **8.3** The IDC reserves the right to award this bid as a whole or in part.
- **8.4** The IDC reserves the right to conduct site visits at bidder's corporate offices and / or at client sites if so required.
- 8.5 The IDC reserves the right to consider the guidelines and prescribed hourly remuneration rates for consultants as provided in the National Treasury Instruction 02 of 2016/2017: Cost Containment Measures, where relevant.
- 8.6 The IDC reserves the right to request all relevant information, agreements, and other documents to verify information supplied in the bid response. The bidder hereby gives consent to the IDC to conduct background checks, including FICA verification, on the bidding entity and any of its directors / trustees / shareholders / members.
- The IDC reserves the right, at its sole discretion, to appoint any number of vendors to be part of this panel of service providers, if applicable (i.e., where a panel is considered).
- **8.8** The IDC reserves the right of final decision on the interpretation of its tender requirements and responses thereto.
- 8.9 The IDC reserves the right to consider professional conduct and experiences it had with any bidder which rendered similar services to the IDC in the past 5 years over and above the references put forward by the bidder in its response.

#### 9. Undertakings by the Bidder

- 9.1 By submitting a bid in response to the RFP, the bidder will be taken to offer to render all or any of the services described in the bid response submitted by it to the IDC on the terms and conditions and in accordance with the specifications stipulated in this RFP document.
- 9.2 The bidder shall prepare for a possible presentation should IDC require such and the bidder will be required to make such presentation within five (5) days from the date the bidder is notified of the presentation. Such presentation may include a practical demonstration of products or services as called for in this RFP.
- 9.3 The bidder agrees that the offer contained in its bid shall remain binding upon him/her and receptive for acceptance by the IDC during the bid validity period indicated in this RFP and its acceptance shall be subject to the terms and conditions contained in this RFP document read with the bid.
- 9.4 The bidder furthermore confirms that he/she has satisfied himself/herself as to the correctness and validity of his/her bid response; that the price(s) and rate(s) quoted cover all the work/item(s) specified in the bid response documents; and that the price(s) and rate(s) cover all his/her obligations under a resulting contract for the services contemplated in this RFP; and that he/she accepts that any mistakes regarding price(s) and calculations will be at his/her risk.
- 9.5 The successful bidder accepts full responsibility for the proper execution and fulfilment of all obligations and conditions devolving on him/her under the supply agreement and SLA to be concluded with IDC, as the principal(s) liable for the due fulfilment of such contract.
- **9.6** The bidder accepts that all costs incurred in the preparation, presentation and demonstration of the solution offered by it shall be for the account of the bidder. All supporting

documentation and manuals submitted with its bid will become IDC property unless otherwise stated by the bidder/s at the time of submission.

#### 10. Reasons for disqualification

- 10.1 The IDC reserves the right to disqualify any bidder which does any one or more of the following, and such disqualification may take place without prior notice to the offending bidder, however the bidder will be notified in writing of such disqualification:
- 10.1.1 bidders whose Tax Status is non-compliant on the Central Supplier Database (CSD), after they have been notified accordingly and still remain non-compliant;
- 10.1.2 bidders who submit incomplete information and documentation according to the requirements of this RFP document;
- 10.1.3 bidders who submit information that is fraudulent, factually untrue, or inaccurate information;
- 10.1.4 bidders who receive information not available to other potential bidders through fraudulent means;
- 10.1.5 bidders who do not comply with any of the *mandatory requirements* as stipulated in the RFP document;
- 10.1.6 bidders who fail to comply with POPIA requirements as listed herein.

#### 11. Returnable Schedules

Bidders shall submit their bid responses in accordance with the returnable schedules specified below (each schedule must be clearly marked):

**11.1 Cover Page:** (the cover page must clearly indicate the RFP reference number, bid description and the bidder's name)

#### 11.2 Schedule 1:

- 11.2.1 Executive Summary (explaining how you understand the requirements of this RFP and the summary of your proposed solution)
- 11.2.2 Annexure 1 of this RFP document (duly completed and signed)

#### 11.3 Schedule 2

- 11.3.1 Copy of Board Resolution, duly certified;
- 11.3.2 Originally certified copy of ID document for the Company Representative
- 11.3.3 Annexure 2 of this RFP document (duly completed and signed);
- 11.3.4 Annexure 3 of this RFP document (duly completed and signed);
- 11.3.5 Annexure 4 of this RFP document (duly completed and signed);
- 11.3.6 Response to Annexure 6: BEE Commitment Plan
- 11.3.7 Bidders must submit a B-BBEE verification certificate. For Exempted Micro Enterprises (EME) with an annual revenue of less than R10 million and Qualifying Small Enterprises (QSE) with an annual revenue of between R10 million and R50 million per annum, a sworn affidavit confirming the annual total revenue and level of black ownership may be submitted. Any misrepresentation in terms of the declaration constitutes a criminal offence as set out in the B-BBEE Act as amended.

Note: If a bidder is a Consortium, Joint Venture or Prime Contractor with Subcontractor(s), the documents listed above must be submitted for each Consortium/ JV member or Prime Contractor and Subcontractor(s).

- 11.3.8 Annexure 7 of this RFP document (duly responded to)
- 11.3.9 Annexure 8 of this RFP document (duly completed and signed, if applicable);
- 11.3.10 Annexure 9 of this RFP document (duly completed and signed);
- 11.3.11 Statement of Financial Position of the Bidder: Latest Audited Financial Statements (where applicable in terms of the Company's Act) and/or independently reviewed financial statements and/or Cashflow Budget for new entities with no financial records.
- 11.3.12 Copy of Joint Venture/ Consortium/ Subcontracting Agreement duly signed by all parties (if applicable)

#### 11.4 Schedule 3:

- 11.4.1 Response to Section 2 of this document, in line with the format indicated in this RFP document.
- 11.4.2 Annexure 5 of this RFP document duly completed and signed.
- **11.5 Schedule 4:** Price Proposal (response to Section 3 of this RFP document) (*Must be submitted as a separate file/document marked Schedule 4: Price Proposal*)

#### 12. Evaluation Criteria and Weightings

Bids shall be evaluated in terms of the following process:

- **Phase 1:** <u>Initial Screening Process:</u> During this phase, bid responses will be reviewed for purposes of assessing compliance with RFP requirements including the general bid conditions and also the Specific Conditions of Bid, which requirements include the following:
  - Verification of Central Supplier Database (CSD) registration, Company Registration status, tax compliance status and any other relevant checks conducted on CSD.
  - Submission of ID copy for the Company Representative as referenced in 12.3.4 above.
  - BEE Status Certification as referenced in 12.3.11 above.
  - Completion of all Standard Bidding Documents and other requirements, as reflected in this RFP, which covers the following:
    - Section 2: Statement of compliance with the Functional Evaluation Criteria for this RFP
    - Section 3: Cost Proposal and Price Declaration Form
    - Annexure 1: Acceptance of Bid Conditions
    - Annexure 2: Tax Compliance Requirements
    - Annexure 3: Bidder's Disclosure
    - Annexure 4: Shareholders' Information/ Group Structure
    - Annexure 5: Bidders Experience & Project Team
    - Annexure 6: BEE Commitment Plan
    - Annexure 7: Disclosure Statement
    - Annexure 8: Privacy & Protection of Personal Information Act 4 of 2013 Requirements

<u>Failure to comply with the requirements assessed in Phase 1 (compliance), may lead to disqualification of bids.</u>

#### 12.2 Phase 2: Technical/ Functionality Evaluation

Bid responses will be evaluated in accordance with the Functional criteria as follows:

#### 12.2.1 Mandatory Functional/ Technical Requirements

All bid responses that do not meet the Mandatory Functional Requirements will be disqualified and will not be considered for further evaluation on the Other Functional Requirements. The Mandatory Functional Requirements are stated in section 2 of this RFP document.

## Failure to comply with the Mandatory Functional Requirements assessed in this phase will lead to disqualification of bids.

#### 12.2.2 Other Functional/ Technical Requirements

With regards to the other Functional Requirements, the following criteria (set out in more detail in section 2 of this RFP document) and the associated weightings will be applicable:

| ELEMENT   | WEIGHT |
|---|--------|
| BIDDER'S EXPERIENCE   | 30%    |
| PROPOSED METHODOLOGY AND RESEARCH MODELS                            | 25%    |
| QUALIFICATIONS, SKILLS, AND EXPERIENCE OF THE PROPOSED TEAM LEADER  | 20%    |
| QUALIFICATIONS, SKILLS, AND EXPERIENCE OF THE PROPOSED TEAM MEMBERS | 20%    |
| SKILL TRANSFER PLAN   | 5%     |
| TOTAL   | 100%   |

Note: The minimum qualifying score for functionality is 70%. All bidders that fail to achieve the minimum qualifying score on functionality shall not be considered for further evaluation on Price and Specific Goals.

#### 12.3 Phase 3: Preference Point System

All bids that achieve the minimum qualifying score for Functionality (acceptable bids) will be evaluated further in terms of the preference point system, as follows:

| CRITERIA       | POINTS     |
|----------------|------------|
| Price          | 80         |
| Specific Goals | 20         |
| TOTAL          | 100 points |

Specific Goals for this tender and points that may be claimed are indicated per table below:

| SPECIFIC GOALS   | POINTS         |  |  |
|------------------|----------------|--|--|
| OI LOII IO GOALO | (80/20 system) |  |  |
| Black ownership  | 10             |  |  |

| 30% Black women ownership   | 5  |
|---|----|
| Any % of ownership by Black Designated Groups   | 2  |
| Reconstruction Development Programme Objective: Promotion of SMMEs (Entities that are EME or QSE) | 3  |
| TOTAL POINTS  | 20 |

Black ownership: 100% black owned entities will score the full 10 points, and between 51% - 99.99% black owned entities will score 4 points.

Black Designated Groups has the meaning assigned to it in the codes of good practice issued in terms of section 9(1) of the Broad-Based Black Economic Act as amended.

#### 13. Promotion of Emerging Black owned Service Providers

It is the IDC's objective to promote transformation across all industries and/ or sectors of the South African economy and as such, bidders are encouraged to partner with a black owned entity (being 50%+1 black owned and controlled). Such partnership may include the formation of a Joint Venture and/ or subcontracting agreement etc., where a portion of the work under this tender would be undertaken by black owned entities. To give effect to this requirement, bidders are required to submit a partnership / subcontracting proposal detailing the portion of work to be outsourced, level of involvement of the black owned partner and where relevant, submit either a consolidated B-BBEE scorecard or each bidder of the partnership in their individual capacity to submit a BEE certificate or Sworn Affidavit in case of an EME or QSE which will be considered as part of the Specific Goals scoring listed in 13.3.

| PECTION 2. EU | INCTIONAL E | DEQUIDEME | INTE EDECIE | IC A TION |
|---------------|-------------|-----------|-------------|-----------|
| SECTION 2: FU | INGTIONAL F | KEQUIKEME | NIS SPECIF  | ICATION   |
|               |             |           |             |           |
|               |             |           |             |           |
|               |             |           |             |           |

#### SECTION 2: FUNCTIONAL REQUIREMENTS SPECIFICATION

#### 1. Special instructions to bidders

- 1.1 Should a bidder have reason to believe that the Functional Requirements are not open/fair and/or are written for a particular service provider; the bidder must notify IDC Procurement within five (5) days after publication of the RFP.
- 1.2 Bidders shall provide full and accurate answers to the questions posed in this RFP document, and, where required explicitly state "Comply/Not Comply" regarding compliance with the requirements. Bidders **must** substantiate their response to all questions, including full details on how their proposal/solution will address specific functional/ technical requirements; failure to substantiate may lead to the bidder being disqualified. All documents as indicated must be supplied as part of the bid response.
- 1.3 Failure to comply with Mandatory Requirements may lead to the bidder being disqualified.

#### 2. Purpose

The IDC administers the Industrial Policy Support Fund (IPSF) on behalf of the Department of Trade, Industry and Competition ("the dtic"). This tender is therefore facilitated by the IDC on behalf of the dtic.

The purpose of the tender is to find a suitable service provider to conduct a study on the impact of the transformation pillar within each of the master plans and to develop a suitable overarching monitoring system or tool to track and monitor the progress of the transformation pillar of each of the master plans being implemented by **the dtic**.

#### 3. Background Information

The 6th Administration has stressed the importance of policy implementation as a central feature to bring about prosperity and economic growth for both our country and her people. Cabinet, in June 2019, endorsed the Re-imagined Industrial Strategy (RIS) as the apparatus to support our policy implementation processes. The Reimagined Industrial Strategy (RIS) is the centre piece of government's vision coordinated by the Presidency and puts emphasis on concrete actions. It presents a multipronged approach to industrial development with emphasis on building partnerships with the private sector in order to unleash job-creating investment. The modality to operationalise the Reimagined Industrial Strategy is the application of a master-planning process that seeks to create a shared vision together with industry, government, and labour. In addition to RIS, on 15 October 2020, President Ramaphosa tabled the Economic Reconstruction and Recovery Plan at a joint sitting of parliament. The Plan is the culmination of work between government, business, labour, and community at National Economic Development and Labour Council (NEDLAC) and includes key commitments from each stakeholder to achieve its objectives. In implementing the RIS the dtic has developed strategic sector master plans, working with organised labour and key stakeholders.

The Department of Trade, Industry and Competition (the dtic) is mandated to facilitate economic growth, employment creation and the advancement of equity in the economy. The Industrial Competitiveness and Growth branch of the dtic is the custodian of industrial policy development, strategy, and planning for the support of key economic sectors to contribute to South Africa's economic growth and development. Further to this, the branch develops and implement programmes to strengthen the ability of manufacturing and other sectors of the economy, to create decent jobs and increase value addition and competitiveness, in both domestic and export markets. In this regard, the branch has developed several Sector Master Plans with the objective of growing industrialisation efforts.

The Sector Master Plans that have been developed to date through a collaborative process with stakeholders from the Department of Trade, Industry and Competition (**the dtic**) and its entities, business and labour set the groundwork for a shift towards improved sector growth, competitiveness, investment, employment, and transformation. Focused work is now needed at both a cross-sector and sector-specific level, to ensure continuous and impactful implementation of the Sector Master Plans. This tender therefore seeks to explore the transformation pillars of each Master Plan.

These master plans that have been developed to date are:

- Automotives,
- Poultry,
- Sugar,
- Furniture (in signing phase),
- Steel & Metal Fabrication, and
- Retail: Clothing, Textiles, Footwear and Leather.

#### 4. Scope of work/Terms of reference

The appointed bidder will be required to address the following:

- Assess the impact of the transformation pillars for each of the master plans;
- Develop an overarching monitoring system to track and monitor the progress of the transformation pillar for each master plan; and
- Propose recommendations for the improvement of the transformation pillars for future master plans.

#### 5. Deliverables

The appointed bidder will be required to produce the following:

| Phases   | Activities                       | Outputs   | Timeframes                        |
|----------|----------------------------------|---|-----------------------------------|
| Phase 1. | Inception<br>Report              | The appointed bidder and the Steering Committee will have an inception meeting at the inception of the project. The purpose of this meeting will be to discuss and agree on project objectives, methodology, implementation plan, project team, project management and reporting structure and project milestones and deliverables. All decisions agreed to in this meeting, will be captured in an inception report, which the appointed bidder will compile and submit to <b>the dtic</b> for sign off before the actual implementation commences.  | 1 Month<br>upon signing<br>of SLA |
| Phase 2. | Interim<br>Reports               | <ul><li>Literature review;</li><li>Secondary data analysis;</li><li>Primary Research report;</li></ul>  | 5 months                          |
| Phase 3. | Submission<br>of Final<br>Report | <ul> <li>Stakeholder workshop;</li> <li>Final report to the dtic Steering Committee:         <ul> <li>Executive summary in Word;</li> <li>PowerPoint presentation of the report;</li> <li>Four (4) hard copies of the final report;</li> <li>Three (3) copies of CD/USB version of the Executive Summary and final report</li> </ul> </li> <li>The final report should include amongst others:         <ul> <li>A clear set of achievable, realistic recommendations emanating from the findings of the research must be outlined.</li> <li>As part of the recommendations, it should be clear who the proposed responsible entity should be for each recommendation.</li> </ul> </li> <li>If the recommendations are adopted, they will become Key Action Programmes, and each will need to be allocated to a responsible division.</li> </ul> | 6 Months                          |

<u>Note:</u> Regular project progress reports and meetings with the steering committee members will be held every month end. A draft strategy document must be submitted to the steering committee members.

#### Submission of the final report

The report should be submitted in the following format:

- Final report with notes of the methodology used;
- Soft copies of the final report;
- Executive summary in Word;
- PowerPoint presentation of the report;
- Four (4) hard copies of the final report; and
- Three (3) copies of a CD/USB version of the Executive Summary and final report.

#### 6. Skills Transfer Plan

The bidder must provide a skills transfer plan to accommodate five (5) **dtic** officials. The bidder is required to outline the skills transfer plan as part of this proposal. The plan should outline activities that will be performed by **the dtic** employees before, during, and after project completion, Furthermore, a mentor should be assigned to monitor and evaluate work of **the dtic** officials, followed by a detailed report on performance of each the officials. The skills transfer plan should indicate in which phases of the project plan will **the dtic** officials be involved, what skills will be transferred to them during their involvement in these phases and how this will be carried out.

the dtic will closely monitor the implementation and progress of skills transfer to the dtic employees. This is to adhere to the circular "Findings of the Auditor-General's report on the use of consultants at selected National Departments" issued by the Department of Public Service and Administration (DPSA). It is stated in the circular that "contracts for the use of consultants should be tied to training and transfer of skills from consultants to departmental staff and that this provision should be optimally applied and monitored."

#### 7. Project timelines

The appointed service provider will be required to start immediately and complete the project with a period of twelve (12) months.

#### 8.1. Technical Requirements

The service provider must indicate their compliance/non-compliance to the following requirements and to substantiate as required. The bidder must respond in the format below, where additional information is provided/ attached somewhere else; such information must be clearly referenced.

| 8.1.1 BIDDER'S EXPERIENCE   | Comply | Partially<br>Comply | Not<br>Comply |
|---|--------|---------------------|---------------|
| The bidder must have a clear understanding of the <b>dtic</b> 's objectives on Industrial Development and the dynamism of the industries under review (Automotives, Poultry, Sugar, Furniture (in signing phase), Steel & Metal Fabrication, and Retail: Clothing, Textiles, Footwear and Leather). |        |                     |               |
| The bidder should have a minimum of ten (10) years' proven track record and experience in research and developing monitoring tools, industrial development, economic policy, strategy, and management & research.   |        |                     |               |
| To substantiate, the bidder must provide a <b>minimum of five (5)</b> relevant contactable references of projects where they provided similar services locally.   |        |                     |               |
| Please refer to Table (a) of Annexure 5 of this document for the format in which the required information must be provided.   |        |                     |               |
| Substantiate / Comments   |        |                     |               |

| 8.1.2 BIDDER'S PROPOSED METHODOLOGY AND RESEARCH MODELS  |   | Partially<br>Comply | Not<br>Comply |
|--|---|---------------------|---------------|
| The bidder must demonstrate thorough understanding of the objectives and deliverables of this project.   |   |                     |               |
| The bidder must provide a detailed proposal of the methodology/approach to be used to carry out the scope of work outlined above and clearly demonstrating how the study objectives and deliverables will be achieved.                         |   |                     |               |
| The proposal must outline, amongst other things, the following:  |   |                     |               |
| <ul> <li>Step-by-step explanation of the proposed process to reach the<br/>result of this requirement, desktop and first-hand research<br/>approach;</li> </ul>  |   |                     |               |
| Outline of reason for choosing why a particular method was chosen, as well as its pros, cons and risk factors;   |   |                     |               |
| <ul> <li>The use of appropriate research techniques or approaches<br/>based on the need to involve and achieve the highest<br/>participation rate possible of individual companies/ industry<br/>associations into the process; and</li> </ul> |   |                     |               |
| Identification stakeholders to engage in the process.  |   |                     |               |
| Substantiate / Comments  | I | I                   | I             |

| 8.1.3 QUALIFICATIONS, SKILLS, AND EXPERIENCE OF THE PROPOSED TEAM LEADER  | Comply | Partially<br>Comply | Not<br>Comply |
|---|--------|---------------------|---------------|
| The proposed team leader is required to have wide experience and knowledge of the master plans and all issues with regards to transformation.   |        |                     |               |
| The team leader is required to have extensive experience in development studies or economics or business management; a minimum of ten (10) years combined experience in project management, socio-economic research and analytical skills, enterprise development, business planning/undertaking feasibility studies, programme design and developing funding models and reporting writing. The team leader must also have knowledge and understanding of the socio-economic challenges facing South Africa and relevant policies and programmes put in place to address these socio-economic challenges. The team leader to also have a sound understanding of the economic modelling and the dtic strategic plan and South African economic structure as well as knowledgeable on the master plans, the transformation pillars and the BBB-EE codes of good practice.  The team leader must have a relevant post graduate qualification in Commerce or Information Systems from a recognised tertiary |        |                     |               |
| institution.  |        |                     |               |
| <ul> <li>CV of team leader which must clearly highlight qualifications, areas of experience/competence relevant to the tasks and objectives of this project as outlined above.</li> <li>Case studies detailing with the type of projects, the period of the projects, the magnitude of the projects and the result of the projects.</li> </ul>  |        |                     |               |
| Please refer to <b>Table (b)</b> of <b>Annexure 5</b> of this document for the format in which the required information must be provided.   |        |                     |               |
| Substantiate / Comments   |        |                     |               |

| 8.1.4 QUALIFICATIONS, SKILLS, AND EXPERIENCE OF THE PROPOSED TEAM MEMBERS  | Comply | Partially<br>Comply | Not<br>Comply |
|--|--------|---------------------|---------------|
| The bidder's proposed team members must have a clear understanding of <b>the dtic</b> 's objectives on industrial development and be skilled in stakeholder mobilisation and management. The bidder's proposed team must have a <u>minimum of four (4)</u> members including the team leader. The team members are required to have a minimum post-graduate qualification in Economics. In addition, the bidder's team must have relevant complementary skills. The team members should have a minimum of five (5) years' proven track record and experience in implementing projects of a similar nature. |        |                     |               |
| <ul> <li>The bidders must submit, as part of its proposal, the following:         <ul> <li>CVs of team members which must clearly highlight qualifications, areas of experience/competence relevant to the tasks and objectives of this project as outlined above.</li> <li>Case studies detailing the type of projects, the period of the projects, the magnitude of the projects and the result of the projects.</li> </ul> </li> </ul>  |        |                     |               |
| Please refer to <b>Table (c)</b> of <b>Annexure 5</b> of this document for the format in which the required information must be provided.  |        |                     |               |

#### **Substantiate / Comments**

| 8.1.5 SKILLS TRANSFER PLAN   | Comply | Partially<br>Comply | Not<br>Comply |
|--|--------|---------------------|---------------|
| The bidder must provide a skills transfer plan that will articulate how skills transfer will take place with <b>the dtic</b> over the period of the project to build capacity in the research methodology relevant to the scope of this tender. The plan must also demonstrate relevant tools, knowledge databases and provide research training to nominated staff member(s) of <b>the dtic</b> .             |        |                     |               |
| The outcome of the skills transfer plan is to capacitate five (5) <b>dtic</b> staff members on the process from inception to conclusion. The skills transfer plan must therefore include the involvement of the five (5) <b>dtic</b> staff members during the different stages of this project to facilitate this transfer plan and to enable <b>the dtic</b> to conduct similar studies on its own in future. |        |                     |               |

#### **Substantiate / Comments**

## **SECTION 3: PRICE PROPOSAL**

## **SECTION 3: Cost Proposal**

| 1.  | NOTE: All prices must be VAT inclusive (where applicable) and African Rand (ZAR).  | must be    | e quote     | d in South  |  |  |
|---|--|------------|-------------|-------------|--|--|
| 2.  | Are the rates quoted firm for the full period of the contract?   |            | YES         | NO          |  |  |
| -   | portant: If not firm for the full period, provide details of the basis on which applied e.g., CPI etc.   | ch price a | adjustme    | ents shall  |  |  |
| 3.  | All additional costs associated the bidder's offer must be clearly spaced and Price.   | pecified a | ınd inclu   | uded in the |  |  |
| 4.  | Is the proposed bid price linked to the exchange rate?   |            | Yes         | No          |  |  |
| If yes, the bidder must indicate CLEARLY which portion of the bid price is linked to the exchange rate: |  |            |             |             |  |  |
| 5.  | Payments will be linked to specified deliverables after such deliverables have been approved by the IDC. Payments will be made within 30 days from date of invoice.  | Comply     | Not<br>Comp | oly         |  |  |
| 6.  | The IDC reserves the right to consider the guidelines on consultancy rates as set out in the <b>National Treasury Instruction 02 of 2016/2017: Cost Containment Measures</b> which took effect from 01 January 2014, where relevant. | Comply     | Not<br>Comp | bly         |  |  |
|   | The bidder must indicate if their proposed rates are in line with the provisions of the referenced National Treasury Instruction: Cost Containment Measures.   |            |             |             |  |  |
| Su  | bstantiate / Comments  |            |             |             |  |  |

#### 7. COSTING MODEL

| Activity/ Deliverable   | Resource(s)             | Rate/Hour per resource | Number of hours | Total Cost<br>(VAT Excl.) |  |
|---|-------------------------|------------------------|-----------------|---------------------------|--|
| INCEPTION REPORT AND PRESENTATION OF THE REPORT TO THE STEERING COMMITTEE MEMBERS |                         |                        |                 |                           |  |
|   |                         |                        |                 |                           |  |
|   |                         |                        |                 |                           |  |
|   |                         |                        |                 |                           |  |
| SITUATIONAL ANALYSIS (LITERA  | ATURE REVIEW, PRIMARY & | SECONDARY RESE         | EARCH)          |                           |  |
|   |                         |                        |                 |                           |  |
|   |                         |                        |                 |                           |  |
|   |                         |                        |                 |                           |  |
| DETAILED REPORT/STUDY ON MASTER PLANS   | THE IMPACT OF THE TR    | ANSFORMATION P         | ILLAR WITHIN    | EACH OF THE               |  |
|   |                         |                        |                 |                           |  |
|   |                         |                        |                 |                           |  |
|   |                         |                        |                 |                           |  |
| DEVELOPING A SUITABLE OVER PROGRESS OF THE TRANSFORM THE DTIC                     |                         |                        |                 |                           |  |
|   |                         |                        |                 |                           |  |
|   |                         |                        |                 |                           |  |
|   |                         |                        |                 |                           |  |
| SKILLS TRANSFER TO FIVE (5) D   | TIC OFFICIALS.          |                        |                 |                           |  |
|   |                         |                        |                 |                           |  |
|   |                         |                        |                 |                           |  |
|   |                         |                        |                 |                           |  |
| FINAL REPORT  |                         |                        |                 |                           |  |
|   |                         |                        |                 |                           |  |
|   |                         |                        |                 |                           |  |
|   |                         |                        |                 |                           |  |
| DISBURSEMENTS   |                         |                        |                 |                           |  |
| TOTAL   | BID PRICE (VAT EXCL.)   |                        |                 |                           |  |
|   | VAT (15%)               |                        |                 |                           |  |
| TOTAL   | BID PRICE (VAT INCL.)   |                        |                 |                           |  |

Notes: Disbursements (incidental expenses other than professional fees e.g., travel and accommodation, printing costs, venue hire, and equipment hire etc.) must be clearly defined, outlining all assumptions. It is of utmost importance to submit clear and comprehensive cost proposals to allow the IDC to fairly compare bid price / cost proposals. If there is no additional fee envisaged for Disbursements, then the bidder must clearly indicate "No Charge / Free of Charge". Failure to clearly indicate this, would result in IDC penalising your bid response by taking the cost of the highest bidder and adding 50% thereto and apply this rate for purposes of price comparisons. Bidders are therefore requested to respond clearly and comprehensively on this aspect of their bid response.

The bidder must provide a detailed breakdown of the Disbursements as follows:

| Cost Element        | Cost (VAT Excl.) |
|---------------------|------------------|
|                     |                  |
|                     |                  |
|                     |                  |
|                     |                  |
|                     |                  |
|                     |                  |
| Total Disbursements |                  |

#### 9 SUMMARY OF THE PROPOSAL

| DESCRITPION                     | BIDDER'S PROPOSAL |
|---------------------------------|-------------------|
| Number of resources (personnel) |                   |
| Project duration (in hours)     |                   |
| Project duration (in months)    |                   |

#### **Price Declaration Form**

Dear Sir,

Having read through and examined the Request for Proposal (RFP) Document, RFP no. T31/08/23, the General Conditions, and all other Annexures to the RFP Document, we offer a study of the impact of the transformation pillar within the master plans and to develop a suitable overarching monitoring system to track and monitor the progress of the transformation pillar as specified in this RFP document.

| R        | (Including VAT) |
|----------|-----------------|
| In words |                 |
|          | (Including VAT) |

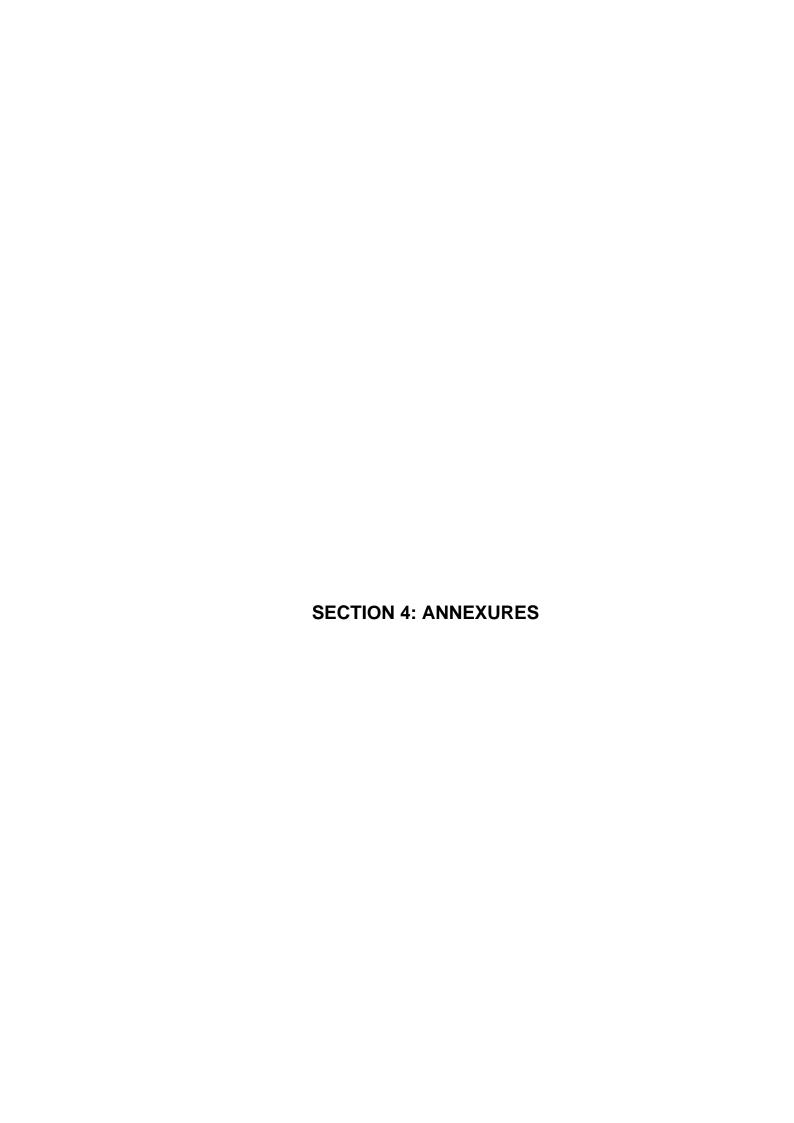
We confirm that this price covers all activities associated with the service, as called for in the RFP document. We confirm that IDC will incur no additional costs whatsoever over and above this amount in connection with the provision of this service.

We undertake to hold this offer open for acceptance for a period of 120 days from the date of submission of offers. We further undertake that upon final acceptance of our offer, we will commence with the provision of the required service when required to do so by the IDC.

We understand that you are not bound to accept the lowest or any offer, and that we must bear all costs which we have incurred in connection with preparing and submitting this bid.

We hereby undertake for the period during which this bid remains open for acceptance, not to divulge to any persons, other than the persons to whom the bid is submitted, any information relating to the submission of this bid or the details therein except where such is necessary for the submission of this bid.

| SIGNED                    |                 | DATE |  |  |
|---------------------------|-----------------|------|--|--|
|                           |                 |      |  |  |
| (Print name of signatory) |                 |      |  |  |
| Designation               |                 |      |  |  |
|                           |                 |      |  |  |
| FOR AND ON BEHALF<br>OF:  | COMPANY<br>NAME |      |  |  |
|                           | Tel No          |      |  |  |
|                           | Fax No          |      |  |  |
|                           | Cell No         |      |  |  |
|                           |                 |      |  |  |



#### **Industrial Development Corporation**

| Annexure 1: Acceptance of Bid Conditions   | and Bidder's Details                         |
|--|--|
| Request for Proposal No:   |  |
| Name of Bidder:  |  |
| Authorised signatory:  |  |
| Name of Authorised Signatory   |  |
| Position of Authorised Signatory   |  |
| By signing above the bidder hereby accept full responsibility for obligations and conditions devolving on him/her under this RFP.  | r the proper execution and fulfilment of all |
| [Note to the Bidder: The Bidder must complete all rele   | evant information set out below.]            |
| CENTRAL SUPPLIER DATABASE (CSD) INFORMATION  | N  |
| Bidders are required to be registered on the Central Sup<br>Failure to submit the requested information may lead<br>required to submit as part of this proposal both thei<br>registration reference numbers below: | to disqualification. Bidders are therefore   |
| Supplier Number  |  |
| Unique registration reference number   |  |
| BIDDING STRUCTURE  |  |
| Indicate the type of Bidding Structure by marking with an  | X':  |
| Individual Bidder  |  |
| Joint Venture/ Consortium  |  |
| Prime Contractor with Sub Contractors  |  |
| Other  |  |
| REQUIRED INFORMATION   |  |
| If Individual Bidder:  |  |
| Name of Company  |  |
| Registration Number  |  |
| Vat registration Number  |  |
| Contact Person   |  |
| Telephone Number   |  |
| Cellphone Number   |  |
| Fax Number   |  |
| Email address  |  |
| Postal Address   |  |
| Physical Address   |  |
|  | 1  |

| If Joint Venture or Consortium, indicate the following for each partner: |                             |  |  |  |
|--|-----------------------------|--|--|--|
| Partner 1  |                             |  |  |  |
| Name of Company  |                             |  |  |  |
| Registration Number  |                             |  |  |  |
| Vat registration Number  |                             |  |  |  |
| Contact Person   |                             |  |  |  |
| Telephone Number   |                             |  |  |  |
| Cellphone Number   |                             |  |  |  |
| Fax Number   |                             |  |  |  |
| Email address  |                             |  |  |  |
| Postal Address   |                             |  |  |  |
| Physical Address   |                             |  |  |  |
| Scope of work and the value as a % of the total value of the c           | contract                    |  |  |  |
| Partner 2  |                             |  |  |  |
| Name of Company  |                             |  |  |  |
| Registration Number  |                             |  |  |  |
| Vat registration Number  |                             |  |  |  |
| Contact Person   |                             |  |  |  |
| Telephone Number   |                             |  |  |  |
| Cellphone Number   |                             |  |  |  |
| Fax Number   |                             |  |  |  |
| Email address  |                             |  |  |  |
| Postal Address   |                             |  |  |  |
| Physical Address   |                             |  |  |  |
| Scope of work and the value as a % of the total value of the c           | contract                    |  |  |  |
|  |                             |  |  |  |
| If bidder is a Prime Contractor using Sub-contracto                      | rs, indicate the following: |  |  |  |
| Prime Contractor   |                             |  |  |  |
| Name of Company  |                             |  |  |  |
| Registration Number  |                             |  |  |  |
| Vat registration Number  |                             |  |  |  |
| Contact Person   |                             |  |  |  |

Telephone Number
Cellphone Number

Fax Number
Email address

Postal Address
Physical Address

| Sub contractors  |  |
|--|--|
| Name of Company  |  |
| Company Registration Number                                  |  |
| Vat registration Number                                      |  |
| Contact Person   |  |
| Telephone Number   |  |
| Cellphone Number   |  |
| Fax Number   |  |
| Email address  |  |
| Postal Address   |  |
| Physical Address   |  |
| Subcontracted work as a % of the total value of the contract |  |

## **Annexure 2: Tax Compliance Requirements**

| 1.  | TAX COMPLIANCE REQUIREM  | IENTS                       |                                       |         |
|---|--|-----------------------------|---------------------------------------|---------|
| 1.1   | BIDDERS MUST ENSURE COM  | IPLIANCE WITH THEIR TA      | X OBLIGATIONS.                        |         |
| 1.2   | BIDDERS ARE REQUIRED TO SUBMIT THEIR UNIQUE PERSONAL IDENTIFICATION NUMBER (PIN) ISSUED BY SARS TO ENABLE THE ORGAN OF STATE TO VIEW THE TAXPAYER'S PROFILE AND TAX STATUS.                                  |                             |                                       |         |
| 1.3   | APPLICATION FOR TAX COMPLIANCE STATUS (TCS) OR PIN MAY ALSO BE MADE VIA E-FILING. IN ORDER TO USE THIS PROVISION, TAXPAYERS WILL NEED TO REGISTER WITH SARS AS E-FILERS THROUGH THE WEBSITE WWW.SARS.GOV.ZA. |                             |                                       |         |
| 1.4   | BIDDERS MAY ALSO SUBMIT  | A PRINTED TCS TOGETHE       | ER WITH THE BID.                      |         |
| 1.5   | IN BIDS WHERE CONSORTIA / JOINT VENTURES / SUB-CONTRACTORS ARE INVOLVED, EACH PARTY MUST SUBMIT A SEPARATE PROOF OF TCS / PIN / CSD NUMBER.  |                             |                                       | PARTY   |
| 1.6   | WHERE NO TCS IS AVAILAD DATABASE (CSD), A CSD NUM  |                             | IS REGISTERED ON THE CENTRAL SU<br>D. | IPPLIER |
| 2.  | QUESTIONNAIRE TO BIDDING   | FOREIGN SUPPLIERS           |                                       |         |
| 2.1   | IS THE BIDDER A RESIDENT OF THE I  | REPUBLIC OF SOUTH AFRICA (F | RSA)? YES NO                          |         |
| 2.2   | DOES THE BIDDER HAVE A BRANCH  | IN THE RSA?                 | ☐ YES ☐ NO                            |         |
| 2.3   | DOES THE BIDDER HAVE A PERMANE   | ENT ESTABLISHMENT IN THE RS | SA? YES NO                            |         |
| 2.4   | DOES THE BIDDER HAVE ANY SOURCE  | CE OF INCOME IN THE RSA?    | ☐ YES ☐ NO                            |         |
| IF THE ANSWER IS "NO" TO ALL OF THE ABOVE, THEN, IT IS NOT A REQUIREMENT TO OBTAIN A TAX COMPLIANCE STATUS / TAX COMPLIANCE SYSTEM PIN CODE FROM THE SOUTH AFRICAN REVENUE SERVICE (SARS) AND IF NOT REGISTER AS PER 1.3 ABOVE. |  |                             |                                       |         |
| SUP   | PLIER COMPLIANCE STATUS  | TAX COMPLIANCE              |                                       |         |

#### **Annexure 3: Bidder's Disclosure**

#### 1. PURPOSE OF THE FORM

Any person (natural or juristic) may make an offer or offers in terms of this invitation to bid. In line with the principles of transparency, accountability, impartiality, and ethics as enshrined in the Constitution of the Republic of South Africa and further expressed in various pieces of legislation, it is required for the bidder to make this declaration in respect of the details required hereunder.

Where a person/s are listed in the Register for Tender Defaulters and / or the List of Restricted Suppliers, that person will automatically be disqualified from the bid process.

| 2. |  | laration |
|----|--|----------|
|    |  |          |
|    |  |          |

| 2.1 | Is the bidder, or any of its directors / trustees / shareholders / members / partners or any person having a |
|-----|--|
|     | controlling interest <sup>1</sup> in the enterprise,   |

employed by the state?

YES/NO

2.1.1 If so, furnish particulars of the names, individual identity numbers, and, if applicable, state employee numbers of sole proprietor/ directors / trustees / shareholders / members/ partners or any person having a controlling interest in the enterprise, in table below.

| Full Name | Identity Number | Name of State institution |
|-----------|-----------------|---------------------------|
|           |                 |                           |
|           |                 |                           |
|           |                 |                           |
|           |                 |                           |
|           |                 |                           |
|           |                 |                           |
|           |                 |                           |

| 2.2       | 2.2 Do person connected with the bidder, have a relationship wire institution? YES/NO  | you, or any th any person who is employed by the procuring |
|-----------|--|--|
| 2.2.1<br> | 2.2.1 If so, furnish particulars:  |  |
| <br>2.3   | 2.3 Does the bidder or any of its directors / trustees / share a controlling interest in the enterprise have any interest are bidding for this contract? |  |
| 2.3.1     | 2.3.1 If so, furnish particulars:  |  |
|           |  |  |
|           |  |  |

<sup>&</sup>lt;sup>1</sup> the power, by one person or a group of persons holding the majority of the equity of an enterprise, alternatively, the person/s having the deciding vote or power to influence or to direct the course and decisions of the enterprise.

#### 3 DECLARATION

| I, facco | ompanying bid, do hereby make the following statements that I certify to be true and complete in every  |
|----------|---|
| 3.1      | I have read, and I understand the contents of this disclosure;  |
| 3.2      | I understand that the accompanying bid will be disqualified if this disclosure is found not to be true and complete in every respect;   |
| 3.3      | The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement, or arrangement with any competitor. However, communication between partners in a joint venture or consortium <sup>2</sup> will not be construed as collusive bidding.  |
| 3.4      | In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications, prices, including methods, factors or formulas used to calculate prices, market allocation, the intention or decision to submit or not to submit the bid, bidding with the intention not to win the bid and conditions or delivery particulars of the products or services to which this bid invitation relates.   |
| 3.4      | The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.  |
| 3.5      | There have been no consultations, communications, agreements, or arrangements made by the bidder with any official of the procuring institution in relation to this procurement process prior to and during the bidding process except to provide clarification on the bid submitted where so required by the institution; and the bidder was not involved in the drafting of the specifications or terms of reference for this bid.  |
| 3.6      | I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation. |
|          | I CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 1, 2 and 3 ABOVE IS CORRECT.   |
|          | I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME IN TERMS OF PARAGRAPH 6 OF PFMA SCM INSTRUCTION 03 OF 2021/22 ON PREVENTING AND COMBATING ABUSE IN THE SUPPLY CHAIN MANAGEMENT SYSTEM SHOULD THIS DECLARATION PROVE TO BE FALSE.   |

Signature Date

.....

Position Name of bidder

<sup>&</sup>lt;sup>2</sup> Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.

### **Annexure 4: Shareholders and Directors Information**

[Note to the bidder: the bidder must complete the information set out below. If the bidder requires more space than is provided below it must prepare a document in substantially the same format setting out all the information referred to below and return it with Returnable Schedule 2.]

#### 4.1 Shareholders/ Members

| Name of the shareholder | ID Number | Race | Gender | % Shares |
|-------------------------|-----------|------|--------|----------|
|                         |           |      |        |          |
|                         |           |      |        |          |
|                         |           |      |        |          |
|                         |           |      |        |          |
|                         |           |      |        |          |
|                         |           |      |        |          |
|                         |           |      |        |          |
|                         |           |      |        |          |
|                         |           |      |        |          |
|                         |           |      |        |          |
|                         |           |      |        |          |
|                         |           |      |        |          |

Note: The bidder must also attach the detailed Company/ Group Structure where relevant.

#### 4.2 Black Shareholders/ Members as per the B-BBEE Certificate

| Name of the shareholder      | ID Number  | Race | Gender | % Shares |  |
|------------------------------|--|------|--------|----------|--|
|                              |  |      |        |          |  |
|                              |  |      |        |          |  |
|                              |  |      |        |          |  |
|                              |  |      |        |          |  |
|                              |  |      |        |          |  |
|                              |  |      |        |          |  |
|                              |  |      |        |          |  |
|                              |  |      |        |          |  |
|                              |  |      |        |          |  |
|                              |  |      |        |          |  |
| Total Black Shareholding % a | Total Black Shareholding % as per the current and valid B-BBEE Certificate |      |        |          |  |

#### 4.3 Directors

| Name of the shareholder | ID Number | Race | Gender |
|-------------------------|-----------|------|--------|
|                         |           |      |        |
|                         |           |      |        |
|                         |           |      |        |
|                         |           |      |        |
|                         |           |      |        |
|                         |           |      |        |
|                         |           |      |        |
|                         |           |      |        |
|                         |           |      |        |
|                         |           |      |        |
|                         |           |      |        |
|                         |           |      | _      |

| I, THE UNDERSIGNED (NAME)    |                             |
|------------------------------|-----------------------------|
| CERTIFY THAT THE INFORMATION | FURNISHED ABOVE IS CORRECT. |
|                              |                             |
| Signature                    | Date                        |
|                              |                             |
| Position                     | Name of bidder              |

## **Annexure 5: Response Format for Section 2**

| Bidder's Experience a    | nd the proposed Project Team |
|--------------------------|------------------------------|
| Request for Proposal No: |                              |
| Name of Bidder:          |                              |
| Authorised signatory:    |                              |
|                          |                              |

[Note to the Bidder: The bidder must complete the information set out below in response to the requirements stated in Section 2 of this bid document. If the bidder requires more space than is provided below it must prepare a document in substantially the same format setting out all the information referred to below and return it with this Returnable Schedule 3.]

The bidder must provide the following information:

Table (a) Details of the bidder's experience and understanding of the dtic's objectives on Industrial Development and the dynamism of the industries under review (Automotives, Poultry, Sugar, Furniture (in signing phase), Steel & Metal Fabrication, and Retail: Clothing, Textiles, Footwear and Leather) (please refer to Section 2 par 8.1.1):

| Client Name | Industry | Project period<br>(Start and End Dates) | Bidders Year of Experience | Description of service performed and extent of Bidder's responsibilities | Name, title and telephone contact of client |
|-------------|----------|---|----------------------------|--|---|
|             |          |   |                            |  |   |
|             |          |   |                            |  |   |
|             |          |   |                            |  |   |
|             |          |   |                            |  |   |
|             |          |   |                            |  |   |
|             |          |   |                            |  |   |
|             |          |   |                            |  |   |
|             |          |   |                            |  |   |
|             |          |   |                            |  |   |

Table (b) Details of the bidders' proposed <u>Team Leader</u>: (please refer to par 8.1.3 of Section 2 of this RFP document):

| Name | Name Industry Role / Duties in this Project | Relevant Project Experience                 |                     |  |
|------|---|---|---------------------|--|
| Name |   | Project description, Client, Project period | Experience in Years |  |
|      |   |   |                     |  |
|      |   |   |                     |  |
|      |   |   |                     |  |
|      |   |   |                     |  |
|      |   |   |                     |  |

Table (c) Details of the key personnel of the bidders' proposed team: (please refer to par 8.1.4 of Section 2 of this RFP document):

| Docition                               | Dala / Duting in this Businet               | Relevant Project Experience            |   |
|--|---|--|---|
| Position Role / Duties in this Project | Project description, Client, Project period | Experience in Years                    |   |
|  |   |  |   |
|  |   |  |   |
|  |   |  |   |
|  |   |  |   |
|  |   |  |   |
|  |   |  |   |
|  |   |  |   |
|  |   |  |   |
|  | Position                                    | Position Role / Duties in this Project | Position  Role / Duties in this Project  Project description, Client, Project period  Project description, Client, Project period |

#### **Annexure 6: BEE Commitment Plan**

The IDC encourages existing vendors and prospective bidders to support the objectives of B-BBEE and as far as possible strive to improve their B-BBEE contribution status. For bid evaluation purposes, bidders are allocated points in terms of a preference point system based on the Specific Goals which requires the bidder to have a valid B-BBEE certificate or a sworn affidavit in case of a EME or QSE.

Bidders are therefore required to submit a B-BBEE improvement plan in view of the new B-BBEE Codes of Good Practice. Bidders must indicate the extent to which their ownership, management control, employment equity, preferential procurement and enterprise development will be maintained or improved over the contract period in the event that they are successful in this bid process.

#### **Annexure 7: Disclosure Statement**

In terms of the tender condition 8.6, which allows the IDC to conduct background checks on bidders and its shareholders and directors, the IDC hereby requires bidders to provide the following additional information:

- 7.1 The IDC considers the integrity of its appointed service providers to be of critical importance. The IDC reserves the right to disqualify from further consideration, any bidder whose integrity, based on past conduct (during the 5 years immediately preceding the bid submission date), it considers questionable.
- 7.2 To this end, the IDC requires each bidder to include in its bid, a disclosure statement which details the following (with sufficient information and supporting documentation for the IDC to make its own assessment as to the materiality or seriousness of allegations regarding the bidder's integrity or conduct):
  - 7.2.1 any criminal charges made against the bidder or any of its directors, shareholders, or management officials regarding their professional conduct;
  - 7.2.2 any civil proceedings initiated against the bidder or any of its directors, shareholders, or management officials regarding their professional conduct; and
  - 7.2.3 any other enquiry or similar proceedings initiated or threatened against the bidder or any of its directors, shareholders, or management officials regarding their professional conduct.
- 7.3 Where the bidder is a consortium, the disclosure statement referred to in paragraph 9.2 above must be made separately in respect of each consortium partner.
- 7.4 In the event that the bidder's circumstances change, after submission of its bid, regarding any matter referred to in paragraph 9.2 above or in regard to any matter referred to in its disclosure statement, the bidder must submit a written notification to IDC indicating the nature and extent of such changed circumstances.
- 7.5 The IDC reserves the right to seek such additional information from any bidder, in respect of the disclosure statement referred to in paragraph 9.2 above, as it may, in its sole discretion, determine, whether such information has been requested under this RFP or otherwise, and may require the bidder to make oral presentations for clarification purposes or to present supplementary information, in respect of the disclosure statement if so required by the IDC.
- 7.6 Based on its own assessment of the contents of the bidder's disclosure statement and any publicly available information which is relevant to the contents of such disclosure statement, the IDC will decide whether the bidder's conduct or any allegations relating thereto pose a risk, reputational or otherwise, to the IDC; and if it reaches an adverse conclusion the IDC will in its sole discretion have the right to disqualify a bidder from further participation in the tender process. Disqualification on this ground may be done at any stage in the bid evaluation process prior to contract award.

# Annexure 8: Privacy & Protection of Personal Information Act 4 of 2013 Requirements

| Request for Proposal No: |  |
|--------------------------|--|
| Name of Bidder:          |  |
| Authorised signatory:    |  |

Protecting personal information is important to the Industrial Development Corporation (IDC). To do so, IDC follows general principles in accordance with applicable privacy laws and the Protection of Personal Information Act 4 of 2013 (POPIA).

IDC's role as a responsible party, is amongst others to process personal information for the intended purpose for which it was obtained and in line with legal agreements with its respective/ prospective clients, third parties, suppliers, and operators.

Who is an Operator? A person or body/ entity which processes personal information for the IDC in terms of a contract or mandate.

Who is a Supplier? a natural or juristic person that provides a product or renders a service to the IDC. A supplier could also be considered as an operator, an independent responsible party or (together with IDC) a joint responsible party.

If the supplier or business partner provides IDC with its related persons' personal information, the supplier or business partner warrants that the related persons are aware of and have consented to the sharing and processing of their personal information with/by IDC. IDC will process the personal information of related persons as stated under a contractual agreement or as required by any related legislation.

Examples of the personal information of the supplier or business partner where relevant may include (but are not limited to): financial information, including bank statements provided to the IDC; · invoices issued by the supplier or business partner; the contract/ legal agreement between the IDC and the supplier or business partner; other identifying information, which includes company registration numbers, VAT numbers, tax numbers and contact details; marital status and matrimonial property regime (e.g. married in community of property); nationality; age; language; date of birth; education; financial history; identifying numbers (e.g. an account number, identity numbers or passport numbers); email address; physical address (e.g. residential address, work address or physical location); information about the location (e.g. geolocation or GPS location); telephone numbers; online and other unique identifiers; social media profile/s; biometric information (like fingerprints, facial recognition signature; race; gender; sex; criminal history.

Example of Special personal information is personal information about the following: • criminal behaviour, or any proceedings in respect of any offence allegedly committed by a data subject or the disposal of such proceedings; religious and philosophical beliefs; trade union membership; political beliefs; health, including physical or mental health, disability, and medical history; or biometric information (e.g., to verify identity).

Where a supplier or business partner, in terms of a contract or mandate, processes personal information for the IDC and is considered an operator of the IDC, the supplier or the business partner will be required to adhere to the obligations set out in the IDC data privacy or POPIA policy. This policy sets out the rules of engagement in relation to how personal information is processed by suppliers and business partners on behalf of the IDC as well as the minimum legal requirements that IDC requires the suppliers and business partners to adhere to, including compliance with POPIA as summarised in the below table.

| Item | GUIDING CONDITIONS FOR PROCESSING PERSONAL INFORMATION   | Yes | No       |
|------|--|-----|----------|
| 8.1  | Accountability  The respective clients, third parties, suppliers and operators and its members will ensure that the provisions of POPIA, the guiding principles outlined in the policy and all the measures that give effect to such provisions are complied with at the time of the determination of the purpose and means of the processing and during the processing itself. In the event that an employee of the IDC or any person acting on behalf of the corporation who through their intentional or negligent actions and/or omissions fail to comply with the principles and responsibilities outlined, proper corrective measures will be applied. | Yes | No 🗌     |
| 8.2  | Processing Limitation The respective clients, third parties, suppliers and operators and its members will ensure that information is only processed for the justifiable reason and processing is compatible with the purpose of the collection.  | Yes | 0 □ Z    |
| 8.3  | Purpose Specification All respective clients, third parties, suppliers and operators and its members will process personal information only for specific, explicitly defined, and legitimate reasons. The respective clients, third parties, suppliers and operators will inform IDC of reasons prior to collecting or recording their PI.   | Yes | <b>S</b> |
| 8.4  | Further Processing Limitation  Personal information will not be processed for a secondary purpose unless that processing is compatible with the original purpose. Thus, where the respective clients, third parties, suppliers and operators seek to process personal information it holds for a purpose for which it was originally collected, and where this secondary purpose is not compatible with the original purpose, respective clients, third parties, suppliers and operators will first obtain additional consent from the IDC.  | Yes | No       |
| 8.5  | Information Quality  The respective clients, third parties, suppliers and operators will take reasonable steps to ensure that all personal information collected is complete, accurate and not misleading. Where PI is collected or received from third parties, the respective clients, third parties, suppliers and operators will take reasonable steps to confirm that the information is correct by verifying the accuracy of the information directly with the data subject or by way of independent sources.  | Yes | No       |
| 8.6  | Open Communication Reasonable steps will be taken by the respective clients, third parties, suppliers and operators to ensure that the IDC is notified of the purpose for which the information is being collected, used, and processed.   | Yes | No       |

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| Item | GUIDING CONDITIONS FOR PROCESSING PERSONAL INFORMATION   | Yes | No |
|------|--|-----|----|
| 8.7  | Security Safeguards It is a requirement of POPIA for responsible parties, business partners and operators to adequately protect personal information. IDC will need to review suppliers or business partner security controls and processes to ensure that personal Information is compliant with the conditions of the lawful processing of personal information as set out in the POPIA. This would be a continuous monitoring and review that will be conducted by the IDC at its discretion. | Yes | No |
| 8.8  | Data Subject Participation A data subject whose PI has been collected, stored, and processed by the respective clients, third parties, suppliers and operators must have communication channels to attend to may request for the correction or deletion of such information.   | Yes | No |

| I, (print name) hereby certify that the information, facts and representati are correct and that I am duly authorized to sign on behalf of the company. | ions |
|---|------|
| Name of Company/ Entity:  |      |
| Company/ Entity Registration Number:  |      |
| Company/ Entity VAT Registration Number:  |      |
| Signature (Company/ Entity Representative)  |      |
| Date  |      |