Question and Answers Version 1

| No. | Question | Туре | Answer |
|-----|---|---------------|---|
| | Please advise whether you will accept a list of our Directors, containing their ID numbers, as | | Yes a list of directors with ID numbers will be acceptable |
| 1 | opposed to certified copies of each ID? We have over 200 directors, placed all around the country | | |
| | and gathering these during these COVID times will take quite some time. | Commercial | |
| 2 | Please advise if electronic signature of a duly authorised representative and electronic date stamps | | Yes it will be acceptable |
| | would be acceptable for the above mentioned tender? | Commercial | |
| 3 | How many assessments on average would the IDC conduct per month? | Technical | 15-20 assesment per month will be conducted. |
| | | | Yes we do have preferred tools. But, we would like the bidders |
| 4 | Does the IDC have a preferred assessment that they currently use? | | to propose psychometric assessment that will be best practice |
| | | Technical | for IDC. |
| 5 | Is their competency model linked to any current assessment e.g. SHL? | | Yes, we have competency model which we link to assessments |
| | | Technical | and assessement providers such as SHL. |
| | Kindly please clarify what is meant by the development of Psychometric assessments? Developing psychometrics is a hugely involved and costly process. | | We mean development assessments, meaning assessments |
| 6 | | | for talent development or for learning and development |
| | | Technical | purposes. |
| | Please advise if you would instead, require us to use the existing/current assessments and then | | We would like to use assessments to assess competency fit, |
| 7 | develop basic assessments that may test culture fit etc. Culture fit assessments, as an example, | | which will assist with culture fit. So, we do not want to develop |
| | are not psychometric assessments. | | different culture fit assessments which are not psychometric |
| | | Technical | assessments. |
| 8 | We would kindly please require more in-depth detail on the "development element" of the project? | Tarabas tarab | The development assessments are psychometric assessments |
| | I would like to request if we are able to deviate from the provided price structure provided by the | Technical | for staff or talent development. |
| | tender document. | | |
| | I would like to propose that we are able to propose the overall cost for an assessment battery (incl recommended tools, administration, report and feedback) by job level. i.e. | | |
| 9 | executive senior manager manager professional Jnr admin | | Please provide costs per job level, but also ensure that you break-down the costs for these elements as per our model. It makes it easier for costing and comparing costs with other bidders. |
| | The reason for my query is that we like to include integrity in all our batteries and our cost is all inclusive. | | |
| | Alternatively, for consistency we complete your price schedule as best possible but add our own too? | | |
| | | Technical | |
| 10 | How many service providers does the IDC anticipate to appoint? | Technical | We would like to appoint one service provider per category |
| 11 | | | We would like to know assessment steps, service level, and |
| | Kindly advise on the information required in the project plan? | Technical | resources for the projects. |
| 12 | As the bid will be submitted electronically, can we fill the bid documents electronically? | Commercial | Yes |

| If our information fails to fit on Table (b) Annexure 7, can we type up in the stipulated format and | | |
|--|------------|--|
| allach? | Commercial | Yes and make reference to where the information will be found |
| Annexure 6 (pg. 42 and 43) – We do not have Directors, we are a close corporation and have | | |
| 14 members. Kindly confirm that we would fill that information under 6.1 and 6.2 (which refer to | | |
| shareholders/members) or should we be indicating that elsewhere? | Commercial | Yes please do put in members |
| Pricing - the contract is for 5 years, do we only provide price estimates for year one and should we | | Pricing should be for five years. Bidders must provide |
| assume that prices will be reviewed yearly? | Commercial | escallations for each year |
| Page 20 – Sample Reports: to confirm, we will need to provide: | | |
| o 3x selection/acquisition sample reports (each report should be for a different tool) | | |
| 16 o 3x development sample reports (each report should be for a different tool) | | Yes, we confirm that we request 3 reports for each assessment |
| o 3x group sample reports (each report should be for a different tool) | | purpose (talent selection, talent development and sample group |
| | Technical | reports). So, in total we request 9 reports. |
| With regards to the previous question, if we have a particular tool that we use for selection and | | Yes, we would like to see the difference between a selection |
| 17 development, can we provide different reports (I.e. developmental report and selection report) | | and a development report of the psychometric tools that you |
| from the same assessment tool? | Technical | are proposing. |