

APPLICABLE PRICING SUPPLEMENT (IDCG11)



INDUSTRIAL DEVELOPMENT CORPORATION OF SOUTH AFRICA LIMITED

(established as a body corporate in terms of section 2 of the Industrial Development Corporation Act, 1940)

ZAR40,000,000,000 DOMESTIC MEDIUM TERM NOTE PROGRAMME

Issue of ZAR109,000,000 Senior Unsecured 10.80% Fixed Rate Notes due 5 December 2026

This document constitutes the Applicable Pricing Supplement relating to the issue of the Tranche of Notes described herein ("**Notes**").

This Applicable Pricing Supplement must be read in conjunction with the amended and updated Programme Memorandum, dated 13 May 2015, as amended and/or supplemented from time to time ("**Programme Memorandum**") prepared by Industrial Development Corporation of South Africa Limited ("**Issuer**") in connection with the Industrial Development Corporation of South Africa Limited ZAR40,000,000,000 Domestic Medium Term Note Programme ("**Programme**").

The Programme Memorandum, dated 13 May 2015, was approved by the JSE on 13 May 2015.

References in this Applicable Pricing Supplement to the "**Terms and Conditions**" are to the section of the Programme Memorandum headed "**Terms and Conditions of the Notes**". References to any Condition are to that Condition of the Terms and Conditions. Any capitalised terms not defined in this Applicable Pricing Supplement shall have the meanings ascribed to them in the Terms and Conditions.

To the extent that there is any conflict or inconsistency between the provisions of this Applicable Pricing Supplement and the Programme Memorandum, the provisions of this Applicable Pricing Supplement shall prevail.

A. GENERAL DESCRIPTION OF THE NOTES		
1.	Issuer	Industrial Development Corporation of South Africa Limited
2.	Tranche number	1
3.	Series number	11
4.	Status of the Notes	The Notes are direct, unconditional, unsubordinated and (subject to the provisions of Condition 6 (<i>Negative Pledge</i>)) unsecured obligations of the Issuer and rank <i>pari passu</i> with any preference or priority among themselves and, save for certain debts accorded preferential rights by law, at least <i>pari passu</i> with all other present and future unsecured and unsubordinated obligations of the Issuer, as described in Condition 5 (<i>Status</i>).
5.	Security	Unsecured
6.	Form of the Notes	The Notes are issued in uncertificated form and held by the Central Securities Depository.
7.	Type of Notes	Fixed Rate Notes
8.	Issue Date/Settlement Date	5 December 2016
9.	Aggregate Principal Amount	ZAR109,000,000
10.	Issue Price	100% of the aggregate Principal Amount.
11.	Redemption/Payment Basis	Redemption at par

12.	Change of Interest or Redemption/ Payment Basis	Not Applicable
13.	Specified Currency	ZAR
14.	Specified Denomination (Principal Amount per Note)	ZAR1,000,000
15.	Minimum Specified Denomination of each Note	ZAR1,000,000
16.	Business Day Convention	Following Business Day
17.	Day Count Fraction	Actual/365

B. PROGRAMME AMOUNT

1.	Programme Amount as at the Issue Date	ZAR40,000,000,000
2.	Aggregate outstanding Principal Amount of all of the Notes in issue under the Programme (including Existing Tranches of Notes) as at the Issue Date	ZAR9,600,000,000, excluding the aggregate Principal Amount of this Tranche of Notes and any other Tranche(s) of Notes issued on the Issue Date specified in Item A(8) above.
3.	Issuer confirmation as to Programme Amount	The Issuer confirms that the issue of this Tranche of Notes will not cause the Issuer to exceed the Programme Amount

C. FIXED RATE NOTES

1.	Fixed Interest Rate	10.80% per annum NACS payable semi-annually in arrear for the period from and including the Interest Commencement Date to but excluding the Applicable Redemption Date.
2.	Interest Commencement Date	5 December 2016
3.	Interest Payment Dates	5 June and 5 December in each year for the period from and including the Interest Commencement Date to but excluding the Applicable Redemption Date.
4.	First Interest Payment Date	5 June 2017
5.	Interest Periods	Each successive Interest Period commencing on (and including) an Interest Payment Date and ending on (but excluding) the following Interest Payment Date; provided that the first Interest Period will commence on (and include) the Interest Commencement Date and the final Interest Period shall end on (but exclude) the Applicable Redemption Date.
6.	Initial Broken Amount	Not Applicable
7.	Final Broken Amount	Not Applicable
8.	Default Rate	Not Applicable
9.	Other terms relating to the method of calculating the Fixed Interest Rate	Not Applicable

D. REDEMPTION

1.	Final Redemption Date	5 December 2026
2.	Final Redemption Amount	The aggregate outstanding Principal Amount of this Tranche of Notes plus interest (if any) accrued to the Final Redemption Date.
3.	Call Option:	Not Applicable

4. **Optional early redemption by the Issuer following a Tax Event and/or a Change in Law and/or illegality:** Applicable (see Condition 8.3 (Optional early redemption by the Issuer following a Tax Event and/or a Change in Law and/or illegality))
- (a) Redemption in whole: Applicable
- (b) Redemption in part: Not Applicable
- (c) Early Redemption Date The Interest Payment Date stipulated as the date for redemption of this Tranche of Notes in the notice of redemption given by the Issuer in terms of Condition 8.3 (Optional early redemption by the Issuer following a Tax Event and/or a Change in Law and/or illegality).
- (d) Early Redemption Amount The aggregate outstanding Principal Amount of this Tranche of Notes plus interest (if any) accrued to the Early Redemption Date specified in Item D(4)(a) above.
5. **Put Option:** Not Applicable
6. **Optional early redemption by the Noteholders following a Change of Control Event:** Applicable (see Condition 8.5 (Optional early redemption by the Noteholders following a Change of Control Event))
- (a) Redemption in whole: Applicable
- (b) Redemption in part: Not Applicable
- (c) Noteholder notice Any Noteholder of any Notes in this Tranche in respect of which a Change of Control Event has occurred may, by written notice to the Issuer effective upon the date of receipt thereof by the Issuer, declare any or all of those Notes ("Accelerated Notes") to be immediately due and payable, whereupon the Accelerated Notes (whether or not due for payment) shall become immediately due and payable, and the Issuer shall forthwith redeem the Accelerated Notes, at the Early Termination Amount.
- (d) Early Termination Amount The Early Termination Amount, in relation to each Accelerated Note is the Outstanding Principal Amount of that Accelerated Note plus interest accrued (if any) to the Actual Redemption Date
7. Minimum Redemption Amount Not Applicable
8. Maximum Redemption Amount Not Applicable
9. **Early Termination Amount following an Event of Default:** See Condition 11.2 (Action following an Event of Default)
- The Early Termination Amount, in relation to each Accelerated Note is the Outstanding Principal Amount of that Accelerated Note plus interest accrued (if any) to the Actual Redemption Date.
10. Other terms Not Applicable

E. AGENTS AND SPECIFIED OFFICES

1. Calculation Agents Nedbank Limited
Vantage Capital Group Proprietary Limited
2. Specified Office of the Calculation Agents Nedbank Limited: 135 Rivonia Road, Sandown, Sandton, 2196, South Africa
Vantage Capital Group Proprietary Limited: Unit 9B, 3 Melrose Boulevard, Melrose Arch, 2076, South Africa
3. Paying Agent The Issuer

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| 4. | Specified Office of the Paying Agent | 19 Fredman Drive, Sandown, Sandton, 2196, South Africa |
| 5. | Transfer Agent | The Issuer |
| 6. | Specified Office of the Transfer Agent | 19 Fredman Drive, Sandown, Sandton, 2196, South Africa |

F. REGISTER CLOSED

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| 1. | Last Day to Register | Up until 17h00 (South African time) on 30 May and 29 November of each year until the Applicable Redemption Date, being in each instance, the last date on which the Transfer Agent will accept Transfer Forms and record in the Register the transfer of Notes represented by Individual Certificates.

Only Noteholders named in the Register at 17h00 (South African time) on the Last Day to Register will be entitled to payments of amounts due and payable in respect of the Notes. |
| 2. | Register Closed Period | The Register will be closed during the 5 (five) days preceding each Interest Payment Date and the Applicable Redemption Date from 17h00 (South African time) on the Last Day to Register until 17h00 (South African time) on the day preceding each Interest Payment Date and the Applicable Redemption Date. |
| 3. | Books Closed Dates | 31 May and 30 November of each year until the Applicable Redemption Date. |

G. GENERAL

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| 1. | Exchange Control Approval | Not Applicable |
| 2. | Additional selling restrictions | Not Applicable |
| 3. | International Securities Numbering (ISIN) | ZAG000141037 |
| 4. | Stock Code Number | IDCG11 |
| 5. | Financial Exchange | JSE (Interest Rate Market of the JSE) |
| 6. | Debt Sponsor | Nedbank Limited |
| 7. | Names of Dealers | Investec Bank Limited, acting through its division Investec Corporate and Institutional Banking and Tamela Holdings Proprietary Limited |
| 8. | Stabilisation Manager (if applicable) | Not Applicable |
| 9. | Method of Distribution | Dutch Auction (sealed bid without feedback) |
| 10. | Bookbuild and Allocation Policy | As set out under " <i>Auction and Allocation Policy</i> " in the Industrial Development Corporation Limited " <i>Indicative term sheet 8 November 2016</i> ". |
| 11. | Pricing Methodology | Not Applicable |
| 12. | Governing law | The Notes and the Applicable Terms and Conditions are governed by, and shall be construed in accordance with, the laws of South Africa |
| 13. | Business centre | Johannesburg |
| 14. | Rating assigned to the Issuer as at the Issue Date, Rating Agency(ies) and date on which such Rating is expected to be reviewed | As at the Issue Date, the Issuer has (i) a global scale rating (long term foreign currency issuer rating) of Baa2 (negative outlook) given by Moody's Investor Services Limited on 19 September 2016 (and expected to be reviewed from time to time) and (b) a domestic long-term rating of AA+(zaf) (stable outlook) given by Fitch Southern Africa (Proprietary) Limited (" Fitch ") on 27 September 2016 (and expected |

to be reviewed from time to time). As per the Financial Services Board notice effective 4 November 2015, the Fitch Rating of the Issuer shall be valid until 31 December 2017.

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| 15. | Rating (if any) assigned to the Programme as at the Issue Date, Rating Agency(ies) and date on which such Rating is expected to be reviewed | Not Applicable |
| 16. | Rating (if any) assigned to this Tranche of Notes as at the Issue Date, Rating Agency(ies) and date on which such Rating is expected to be reviewed | Not Applicable |
| 17. | Use of proceeds | The Issuer will use the net proceeds from the issue of this Tranche of Notes for its general corporate purposes. |
| 18. | Other provisions | Not Applicable |

The Issuer accepts full responsibility for the accuracy of the information contained in the Programme Memorandum, this Applicable Pricing Supplement, the annual financial statements of the Issuer and any amendments to such annual financial statements and each supplement to the Programme Memorandum published by the Issuer from time to time (except as otherwise stated therein).

The Issuer certifies that, to the best of its knowledge and belief, there are no facts the omission of which would make any statement contained in the Programme Memorandum false or misleading, that all reasonable enquiries to ascertain such facts have been made, and that the Programme Memorandum contains or incorporates by reference (see the section of the Programme Memorandum headed "*Documents Incorporated by Reference*") all information required by the JSE Debt Listings Requirements and all other Applicable Laws.

Application is hereby made to list Tranche 1 of Series 11 of the Notes on the Interest Rate Market of JSE Limited, as from 5 December 2016, pursuant to the Industrial Development Corporation of South Africa Limited ZAR40,000,000,000 Domestic Medium Term Note Programme.

For: INDUSTRIAL DEVELOPMENT CORPORATION OF SOUTH AFRICA LIMITED

By: _____

Mr MG Qhena

Chief Executive Officer

duly authorised

Date: 28 November 2016

By: _____

Mr G Gouws

Alternate Director

duly authorised

Date: 28 November 2016